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NCAA College Opportunities Presentation

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College basketball is youth basketball, which means that there are huge disparities from college to college, and games are often uneven: at least in the first part of the season.

In particular the duration of the season it's just of few months (Nov-Mar) and a limited total number of games: consider this in your final choice

An European team is well-equipped to face superior technical challenges thanks to a more extensive use of tactics

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A REASONED CHOICE

Play in ITALY/EUROPE

If your basketball path is growing and strong, a senior basketball opportunity is a SOLID and CONCRETE choice

Play @ NCAA COLLEGE

If you are strongly motivated to take a path that does not only involve basketball, but also a life experience lasting FOUR YEARS. Like every experience, it has pros and cons, it is certainly not a choice to be taken lightly or underestimated; a 360° commitment on and off the court.

ENGLISH LANGUAGE

It is not easy to graduate in a language that is not your native language, understanding will improve, you have to give yourself time and be patient



DETERMINED

It lasts 4 years and you are 7000km from home, there will be moments of nostalgia and sadness.
Be prepared!

ADAPTATION

You are the one who has to take a big step towards what is required and not the other way around: the competitiveness is high. They help you, but your approach is fundamental

WORLD COLLEGE

OPEN MIND

The United States is a multicultural nation that can vary greatly from area to area. As hospitable as they are, you are still a foreigner to them.

SCHEDULING

Every college activity has a tight rhythm and an incessant cadence: they are very full days and it will be necessary to arrive at a daily routine to respond to all the challenges.

PROGRESSION

Things must have a positive evolution, maybe not always linear, but you are there to grow. Otherwise it is better to change or re-evaluate

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WE ARE HERE

24 365 7

CONTRACT

We try to protect you from any pitfall or unfair clause as well as obtaining the best economic conditions for you year by year.

SUPPORT

Sometimes having feedback from someone far from your family or friends can give you feedback and greater objectivity. Each of our athletes has her own key interpretation and approach.

1 2 3 4 5

GETTING NOTICED

You have to know how to seize the right moment and take advantage of opportunities that may not always happen again in an athlete's career
CARPE DIEM!
(seize the moment)

AVOID ERRORS

The experience and the lives of many girls who started before you or who were in contact with the world of women's basketball are always a useful feedback to draw from.
PREVENTION IS BETTER THAN CURE

"I'm back"

The College experience can be a great springboard for returning to Europe, but also the risk of disappearing a bit from the radar of the clubs. Our goal is to avoid this and give maximum emphasis to your performances on the court.

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GOALS





1 Finding the right place
There are many scholarships every summer, but you need something that suits you.

2 Will to know
New people and new work systems: you are in a young environment, like you!

3 Plan the stages
Knowing how to best organize your week helps a lot.

4 Always grow
Try to take advantage from every opportunity that comes on your way: nobody gives you anything for free.

5 Compete
Don't be afraid to enter the arena: prepare for battle!

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LANDING IN THE USA

Once...

The landing was not codified as it is now, the distance, even cultural, was a strong deterrent

Pre Covid-19

Some athletes born in 1994-1999 have opened a bridge of connection even if their number has never exceeded 5% of the players of a single year

Post Covid-19

Recruiting activity stopped completely, US-European interaction was difficult

In the future

New commercial and direct earning opportunities have opened the way for the arrival of male and female players in the NCAA system, even if this revolution has certainly reduced the magic and tradition of college a bit in favor of an economic system in which the big teams will be increasingly advantaged: the gap could increase.

A (QUIET) TYPICAL DAY...



WAKE UP!

Breakfast and ready for the first workout of the day

INDIVIDUAL TRAINING

We start early in the morning with individual training sessions on specific skills

IN CLASS

Once the session of about an hour is over, it is time to prepare to follow the morning lessons in the various classes according to the study path you have chosen.



AT THE TABLE



The college campus is able to handle flows in its cafeterias of all types and times, keep in mind that some campus have even 20,000 students and more...

PHYSICAL TRAINING + TEAM

In the afternoon, you often work on your physique to try to develop or reduce areas of deficit, so as team training or video

GOODNIGHT...

Getting to the evening is hard, between the (little) free time, dinner, some specific tasks, rest comes early.... It is important to take advantage of and manage rest...

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4 INJURIES

Injury management sometimes is not carefull in the long term, be careful and don't take excessive risks
Your career is more important than any game

3 PHYSICAL WORK

An important part is given to physical development work, especially in the first years of arrival in the Team

2 DIFFERENT APPROACHES

You are in the United States, don't assume that what you did here is necessarily valid or in use there too.

1 STRUCTURES

Colleges certainly have facilities, systems and logistics at a higher level than Europe.
In general everything is more modern



5 THERAPIES

Try to use the tools available in the medical and physiotherapy area as much as possible.
Young does not mean indestructible… on the contrary…

6 CONSULTATION

The USA are a very various nation and the quality is not always excellent everywhere, in case of injury also consider consultations in your own country or external specialists

7 DIET

The days are very busy and full of appointments on and off the court, you have to reach your healthy balance even at the table

8 MARATHON

This experience is a race of endurance not of speed, you have to think in the long term and try to react to the challenges that you face.
Day by day…

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Language Path

Arriving prepared for the test is a good habit that exponentially increases the chances of getting better scores and therefore better colleges.

SAT (Scholastic Assessment Test)

It is a test that, through the obtained score gives the possibility of access to a lower or more exclusive level of Colleges. It can be repeated (150€ is held in Italian support Universities); the best score is kept

SAT: Preparation

Like the entrance tests of Italian universities, the SAT is prepared on a specific text including exercises in logic and comprehension of the English language (Reading and Writing). The test is therefore composed of 2 parts.

SAT: The results

This is the score of evaluation of the test and it varies from a minimum of 400 (below this the test is not passed) to 1600. An average score varies from 1000 to 1200 and allows access to at least 75% of US universities.

SAT: The two parts

R&W: Read and Write Scaled Score (200-800)
Math Scaled Score (200-800)
Total duration is 2 hours and 15 minutes



It’s just a Test

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INSTRUCTION

An American degree will often have to be “redeemed” in Europe with supplementary exams and a new thesis. There will be a cost to pay on this side of the ocean

YOUNG PEOPLE

Young and dynamic environment that will let you meeting new people from all over the world



EXPERIENCE

Improving your English language, but also different ways of relating to the everyday world with different approaches and ideas





GROWTH

Four years of challenges and individual improvement to be used to grow

CAREER

These are 4 years of study but also of basketball that will be needed to return to Europe in the world of professional women's basketball

SALARY

Depending on the level of basketball expressed and the university attended, the possibility of accessing to a salary

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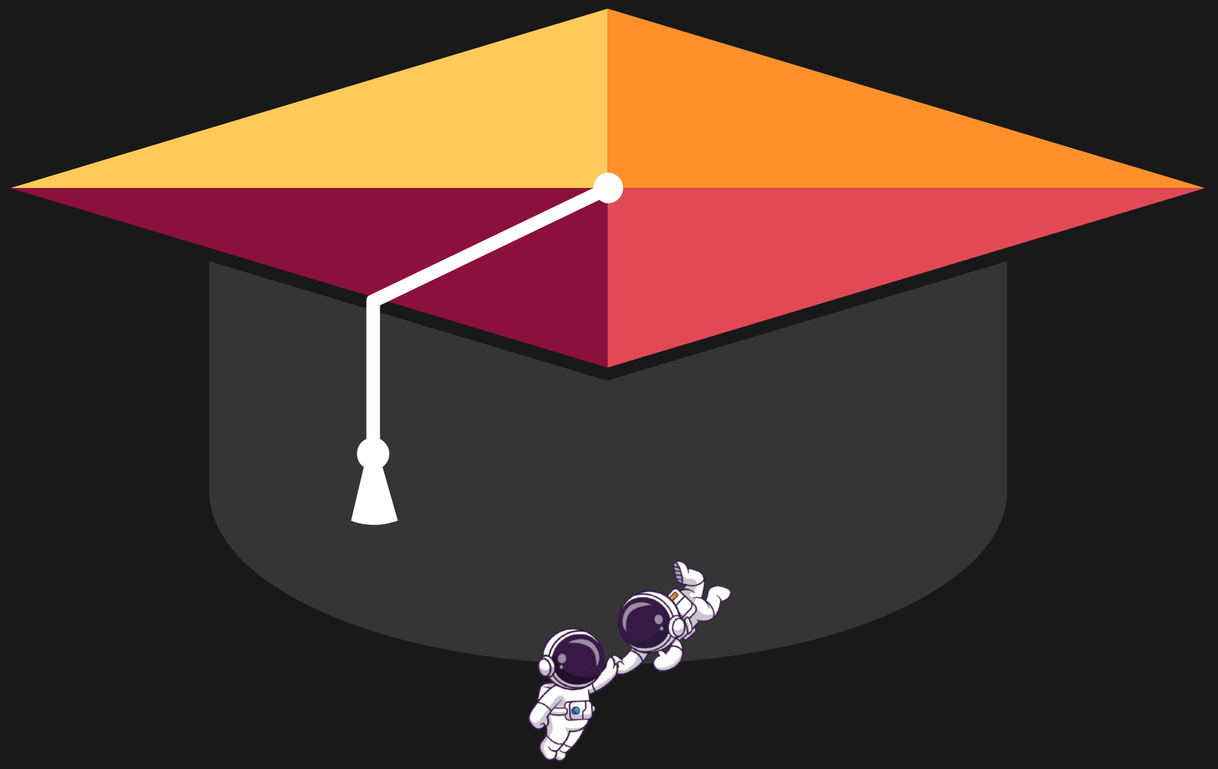
HOW IS AN AMERICAN DEGREE PROGRAM STRUCTURED?

Wide choice

As in Europe, the choice of university courses is very wide. Just as in our country, each university has specialized courses or sometimes linked to the geographical position for the most sectoral and specific degrees.

High costs

Graduating in the USA is very expensive, for those who do not have sports-related scholarships, depending on the type of University, the cost ranges from $30,000 to even more than $100,000 per year. With a DIV I Scholarship, however, everything is included.



Insertion practices

There are procedures and bureaucratic steps to go through in order to study in the USA: how to verbalize the European report cards, the admission procedures, the English language test. Obviously you are helped in this process.

Study Plan

Before leaving, it is necessary to agree with an university of your country about a supplementary study plan to be taken upon return to Europe, in order to have to degree valid on this side of the ocean too. If you remain to work in the USA, this is not necessary.

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BEING A STUDENT-ATHLETE

US Mentality

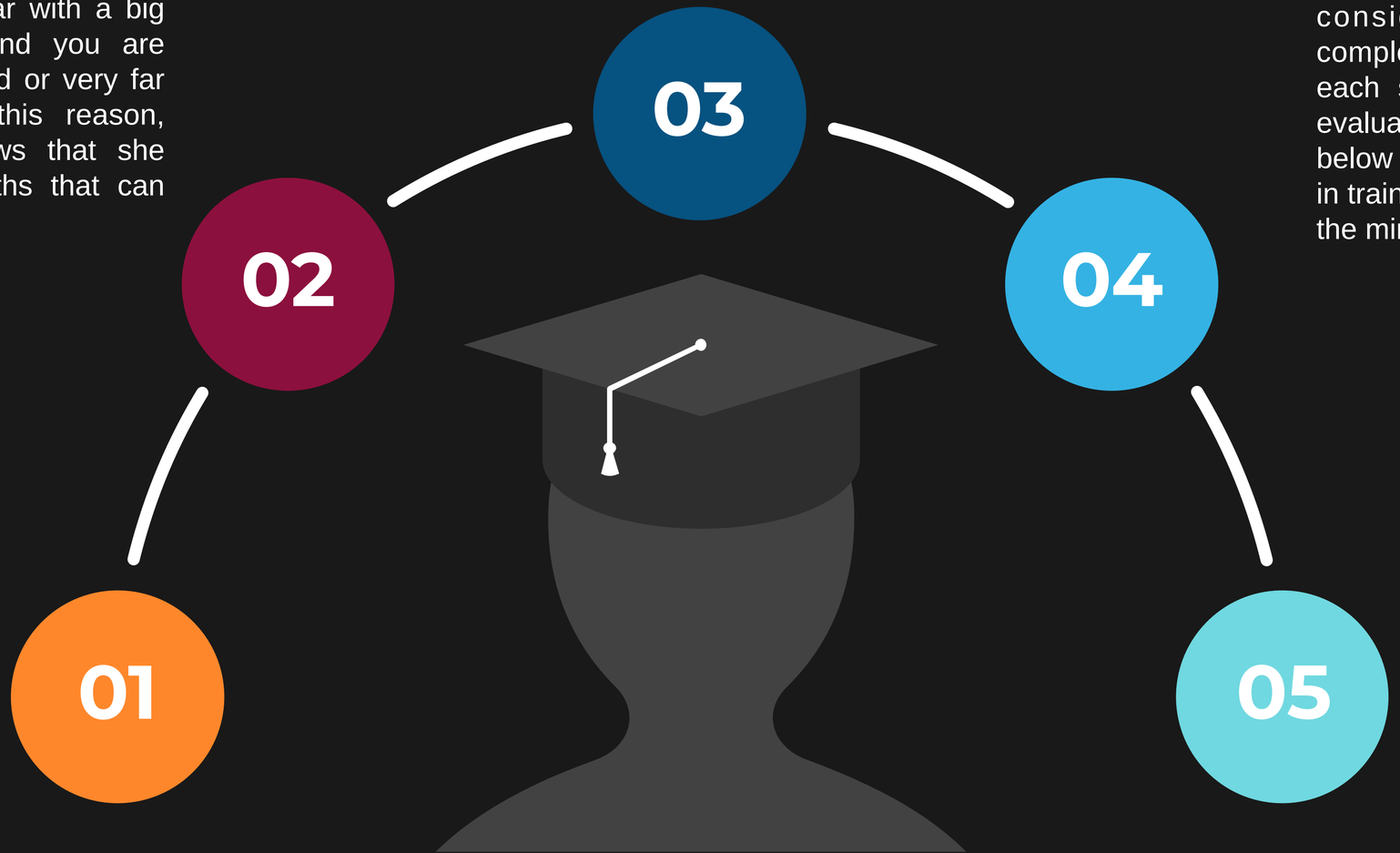
For Americans it is a great honor and privilege to be “Athlete,” something to be encouraged and cultivated. But at the same time their mentality refuses undeserved facilities or academic paths that are not equal to those of any other enrolled student who perhaps is not an athlete. You are helped in everything, but without any kind of favoritism.

Specific programs

There are times of the year with a big pressure, many games and you are often traveling, even abroad or very far from your College. For this reason, every student-athlete knows that she can rely on dedicated paths that can help them.

Tutor

Especially in the first year, integration is not always easy, the University provides student-athletes with a whole series of tools, with the reference figure of the Tutor who follows the student step by step, helping her to organize herself better and orient her self in the difficulties



Minimum Vote Average

Even though she is an Athlete, the academic side is taken into consideration and can never be completely lacking. For this reason, each student has a minimum score / evaluations to always refer to. If she falls below this quota, she cannot participate in training or matches until she returns to the minimum parameters.

Degree

The academic path leading to the degree lasts 4 years. Some colleges also allow extra time to complete specific masters, during which time, however, no gaming is allowed.

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1 FRESHMAN

The first year is often about settling in with the language, system and organization of the days. The College provides all the tools for the best possible integration that is not always easy or obvious

2 SOPHMORE

Second-year athletes have a better sense of how the year is structured, better language proficiency

3 JUNIOR

The advent of NIL and Revenue Shares often lead to a large volume of athletes changing; reaching the third year is an excellent milestone of stability.

4 SENIOR

In the American mentality and culture, the greatest respect is for the end of the journey. Senior athletes will have all the honors of the case during the year with specific ceremonies (e.g. Senior Night) and enjoy the highest consideration from their teammates and staff. The journey ends with the Graduation ceremony that certifies the end of the experience for the Student-Athlete

Recruitment



Program
Selection
Ev. Campus Visit
with Family
Last year of
High School:
Start
COMMITTED!

YEAR 0

YEARS 1-4

Academic four-year period

Let's go!





Portal

Sometimes things can change or not meet expectations, change is possible

YEARS 1-4



YEAR 5

Reintegration into professional basketball in Europe

Adaptation to the game

Europe



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IT MAKES SENSE TO LEAVE ONLY TO DIV. I

JUNIOR COLLEGE

These are specific and special structures that welcome students who have a rather low academic threshold and cannot access higher programs: to be avoided.

PARTIAL SCHOLARSHIP

DIVISION ③

College basketball is youth basketball (18-22 years old) recruitment is also based on age. Div. III should be avoided in every scenario: too low level

PARTIAL SCHOLARSHIP

DIVISION ②

Except for (rare) and specific cases, it is a low level in which the quality of play expressed is inferior to what it necessary

In some cases, to be considered carefully, some high-end Div. II colleges may be a better choice than more modest ones even if in the higher division. These are analyses to be done individually and specifically with the athlete

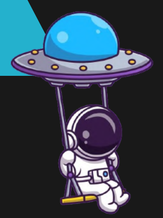
SCHOLARSHIP with LIMITATIONS

All expenses except airfare are included in the scholarship. Many colleges also offer the opportunity (at their expense) to visit the university in the spring before choosing, to let you to see by yourself the quality of the facilities, courses and team.

DIVISION ①

It represents the highest level of possible quality of a college, they are the universities with the best programs, the best coaches, the most resources, facilities and investments.

FULL SCHOLARSHIP



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NOTHING IS MISSING

Books, Academic Courses, Tutors, Trips, Camps, Insurance

COLLEGE

Finding the right balance between academic quality and sporting quality

VALUED

You have to know how to find the right place with the right conditions for development and play in order not to lose precious years of training.

ALL INCLUSIVE

ACADEMIC QUALITY

BASKETBALL QUALITY

STRUCTURES

SMALL EXPENSES

HOME SWEET HOME

Quality of travel, organization and facilities of the highest profile

POCKET MONEY

Food, Accommodation, Campus, Small Expenses, Canteen, Personal Extras

FULL SCHOOLARSHIP div. I

UNITED STATES OF AMERICA

DIVISON I NCAA

IOWA

Caitlin Clark's College!

UCONN

Winner of the 2025 Title

UCLA

Since 1934 one of the cradles of world basketball

SOUTH CAROLINA

Led by legend Dawn Staley

FINAL FOUR 2025

A major media event, this year in the setting of Tampa Bay

363 College in Division I

Spread across 49 states, it is easy to imagine the high number of places available each year

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COFFEE BREAK

THE EXPERIENCE OF OTHERS IS IMPORTANT

no we don't translate the names of the coffees!





You'll miss the espresso a little 😄

Any special questions?

We are always available, both as LUIGINI DEVELOPMENT and as a specific College recruitment agency to provide an answer to any type of question.

They watching you 👀

The Colleges move many economic interests and high-level sports programs every year: being obliged to fill many spots of all kinds of sport, Europe is an important basin in their choices.

Scout

If they haven't yet done there are many chance the either specific recruitment agencies or direct colleges will try to contact you. They often look for emails or a European contact, they very often write on INSTAGRAM

Feedback from those who have returned

If you want to have a chat with some LD athletes who have lived this experience and are now professionals in Europe, we are sure that they will be happy to share with you the pros and cons that they have experienced.

Feedback from those who are there now

As LUIGINI DEVELOPMENT we create a contact network that lasts: being part of an Agency helps you to share questions or difficulties and you can find quick feedback from those who, like you, have just arrived or have recently settled in.

NCAA Women's Basketball

HOW A SEASON IS STRUCTURED

IND. PRACTICE

The NCAA strictly regulates what can and cannot be done during a certain period of the year in the sport activity



The first step will be to carry out training sessions on individual technique or physical / weight room to begin to become familiar with the Team environment

With a characteristic ritual, starting at midnight of a specific day, it is possible to train as a team, the life and awareness of the Team increase.



The differences between the USA and Europe about team-play will always remain, however, with less tactical team work and more space for what the individual player can do for her team.

TEAM PRACTICE

PRESEASON

Colleges often schedule tours around the USA, but also abroad or in Europe with friendly competitions and tournaments.



Often these tournaments abroad are followed in greater detail with visits to cities and art, different lifestyles. Every detail is organized by the College itself

The first official games serve to determine a sort of ranking between the various conferences. Often universities even very distant and not connected to each other have the opportunity to challenge each other.



These competitions are important to determine the "weight" of each specific conference. More level in higher, more the weight of each cenference increase.

PRE-CONFERENCE

CONFERENCE

These are the real matches of the season that the team plays at a fast rhythm in search the qualification to the post season.



It starts just before Christmas with two games a week, until reaching, depending on the conference of participation, the conference tournaments (single elimination) in search of the best position that guarantees access to the NCAA Tournament.

MARCH MADNESS

The so-called "*Bracket*" is a single-elimination bracket of 64 colleges that compete to get a ticket to the final event.



FINAL FOUR

The four best winning teams of the so-called Regionals will access the F4 in the first days of April. A highly awaited event followed by a very high media pressure, guarantees great visibility and preferential access in the WNBA Draft

2021

NCAA must accept NIL introduction, US court rulings

YESTERDAY

TODAY

TOMORROW



< 2020

The NCAA is strict and does not allow athletes to earn any kind of income.

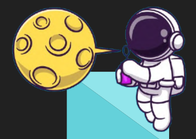
2025

Revenue Share is the model introducing the direct remuneration

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NIL ?









NAME ✧ IMAGE ✧ LIKENESS



NAME
The College's use of the athlete's name in promotional activities

IMAGE
The College's use of the athlete's commercial image

LIKENESS
Everything that recalls a specific athlete or identifies her uniquely from others

NAME, IMAGE and LIKENESS (NIL) are the three elements that set up the “Right of Publicity”, a legal concept used to allow, through the use of the Student-Athlete, the generation of revenue related to commercial partnerships. This right serves to protect the athlete in granting his/her image with prior authorization and adequate compensation for the use of the same.

The Right of Publicity is generally used to protect the NAME, IMAGE and LIKENESS of an individual from improper use for commercial promotion. The NCAA has been “in default” for years, the organization has exploited and generated revenue using the image of athletes, but without allowing them to collect or participate in the division of the revenue. All of this, however, has come to an end, after various sentences of the American justice system on the matter. It is clear that it is a huge economic pie: the NCAA was thus forced to open up through the NIL, but this, as we will see, was only a temporary solution, which will still remain a possible source of extra income for athletes, being able to manage their image rights personally or through specialized agencies.

SOME EXAMPLES OF NIL ACTIVITIES

The first fundamental step by the NCAA was to open up to the athlete, allowing activities from which they could earn revenue and commercial sponsorships. A true revolution in a historically closed collegiate institution that is firm in its uncompromising positions.

Activities NIL

Blog
Podcasting
Social Activities
Personal Experiences
Video Report

Activities NIL

Public Speaking

Transmit a Message or Experience

Activities NIL

Public

Appearances

Presence-Events

Activities NIL

Testimonial Role

Brand Ambassador

Activities NIL

Charitable Activities
Fundraising
Community Help
Solidarity
Hospital Visits

Activities NIL

Music
Art
Promo
Personal Intellectual Property

Activities NIL

Promotional broadcasts

Mailing activities
Direct and indirect advertising

Activities NIL

Promotional Broadcasts
Autographs

Memorials

Collectibles

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EVOLUTION OF PROFITS FOR ATHLETES

The NCAA recently signed a new $2.8 billion deal for television rights across all college sports.

PROFIT PROHIBITED

NCAA rules have always been strict, no possibility of Agent or Agency, no sharing of profits, no possibility of financial gain.

BEFORE >

NIL

Image Contracts

The NCAA had to accept this solution to justify access to earnings by athletes

Image rights-only agencies

AT THE MOMENT >

REVENUE SHARE

Direct Pay

The College signs a real contract with the Athlete with all the protections and penalties of the case discussed with the Agent. It is valid year by year.

THE FUTURE >

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Contracts and Direct Remuneration between College and Athlete

Revenue Share

STARTS HERE

Earning

The best athletes can access significant earnings, some reaching hundreds of thousands of $

Negotiation

As with professional clubs, the Agent negotiates the contract looking for the best conditions.

FIBA Agent

Unlike in the past, the Agency and the Agent role are fully supported and integrated

Salary Cap

For the next 10 years it will be fixed and unchangeable at 30 million dollars

Year by Year

You negotiate every season. Even if you don't have immediate access, you can enter the following year

Market / Portal

Colleges with the most financial resources will get the best prospects over the time.

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01 NEGOTIATION

It is possible for the Agent to interface with specific College personnel responsible for managing resources and contracts



03 PENALTIES

The College invests significant amounts in the athlete and takes up space in the university Salary Cap. In the event of a player's withdrawal, these amounts cannot be reinvested, so Colleges often protect themselves with penalties. It is necessary to carefully weigh your choice and, if necessary, follow through to avoid the risk of accounts in the red.

02 TAXES

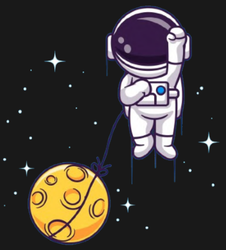
The received amounts are always gross: the taxes of the State to which the College belongs must be subtracted. A percentage that depending on the received amount can vary between 25% and 35%

Every contract is annual. It is in everyone's interest that it is, if you have had significant performances the conditions can be renegotiated in terms of improvement

04 REMUNERATION

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ACCESS to REVENUE SHARE



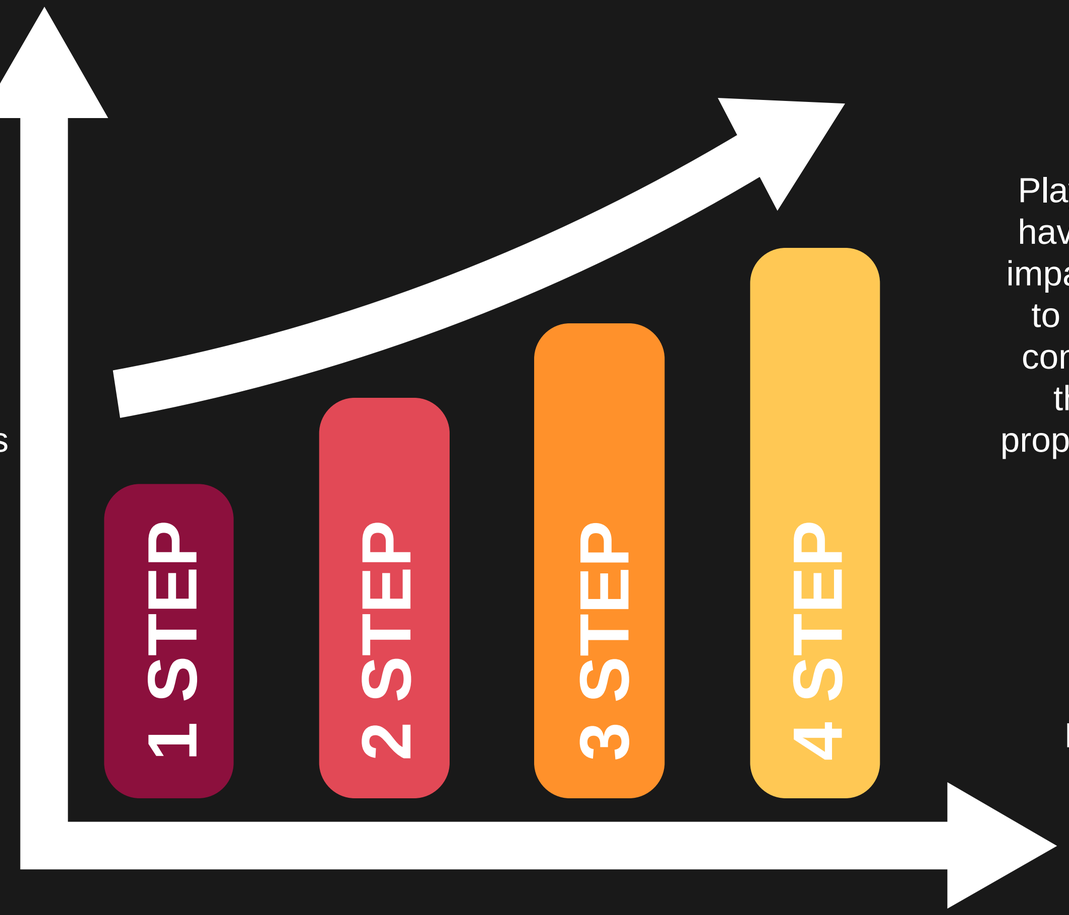
Of course, everyone's dream would be to combine the benefits of a Full Scholarship (already worth thousands of dollars) with a direct contractual salary from the College. In some cases, the incomes available are absolutely unrealistic compared to Europe and would allow for a four-year period that is also very remunerative from an economic point of view. Remember, however, that well-being and playing in a serene and trustworthy environment is priceless.

COLLEGE

Not all colleges are the same, some have very high resources and practice very aggressive and expensive recruitment. In recent months, many movements on the portal are due to this Market

PATIENCE

Not all athletes have access to RS or to Colleges willing to employ large resources



BUSINESS

Playing well, standing out, having good numbers and impact certainly allows you to put yourself in the best conditions to negotiate for the following years. The proposals are year by year. Sometimes changing brings rich benefits

SUCCESS

Each path is specific to you, there is no point in comparing yourself to others, you always need to think for your own good and growth.

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TEAMWORK

COLLEGE RECRUITMENT ADMINISTRATIVE PRACTICES

There are several specialized Agencies that deal with this integration activity, putting Colleges in contact with Families and Athletes to begin that approach path and the definitive choice of one college over another

As LUIGINI DEVELOPMENT we rely on an Italian Agency (external to our organization) that for several seasons has brought many of our athletes to live the USA experience.

Some examples among the latest departures?
Elisa Penna, Lorela Cubaj, Francesca Pan, Silvia Nativi, Chiara Bacchini, Carlotta Gianolla, Elisa Leghissa, Oliwia Pelka, Nicole Benini, Sofia Ceppellotti and many others...



EUROPE RECRUITMENT

FOLLOW THE ATHLETE (with the support of the family)

CONTRACTING PROFESSIONEL AGREEMENT

ENTERING THE PRO MARKET

INJURY MANAGEMENT

TAX AND LEGAL ASSISTANCE

With the arrival of NIL first and then Revenue Share, the figure of an Agent is increasingly important to manage and protect the athlete from contracts or penalties that colleges are putting in place to protect their investments in the medium-long term.

LUIGINI DEVELOPMENT



WE TRY TO CONNECT PEOPLE and HELP THEM ON THEIR JOURNEY





As the name easily suggests, our work starts from afar and is focused on a growth path with stages that lasts years and that accompanies the athlete and her family throughout her career, from the first youthful steps to a senior maturity as a professional player.

KEY POINTS RECAP

Division I

In the process of selecting and choosing the best proposal between the academic and sports sides, only evaluate complete scholarships D1

More Options

Try to talk and meet with multiple colleges to feel and gauge their interest in you, their programs and possible development. Having multiple options is always important. Plan A..B..C...

Recruiting Agency

Get help! These are long and bureaucratic processes with deadlines to respect that can make the difference

The Agency we work with has no direct costs for the athlete or her family: it is compensated for its recruiting activity directly by the College



Be prepared

The great American dream is not always such: there will be difficulties and hard moments to overcome.
We are always here ☺️

Open Minded

You have to be ready to take a decisive step towards a consolidated structure and business that gives a lot, but also demands a lot: on and off the court
Colleges are not charities...

4 year commitment

You have to look inside yourself how important this kind of experience is, knowing that living 4 years away from home, in another country, with different time zones, is definitely a barrier and an important change in your life.

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LET'S KEEP IN TOUCH



CONTACT NETWORK

Our first goal is to meet athletes of interest and value



PRESENTATION

This presentation has given just a small taste of what the College world is, if you want to go deeper we are here!



TRUST

For us the relationship is based on mutual trust, we always work in your interest, but we ask for communication and interaction



LET'S GO!

We are support certainly your choice to leave, but we would like you to think about the pros and cons in a 360° way.



GROWTH

It has to be a four-year growth journey, that can improve you as a player and as a person: never settle.



COMMON GOAL

Let's try to get the most from this experience together.

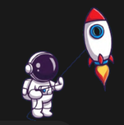
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WHAT NOW?

LUIGINI DEVELOPMENT



THANK YOU!!

First of all, thank you for the opportunity you gave us to know you and your family.

01

GO INTO DETAIL

We can get in touch with the Recruiting Agency and you can go into details.

02

DUAL CHOICE

Things sometimes don't work out, be prepared with solutions for staying in Europe too

03

TRUST

It would be our pleasure and honor to partner with you and your family to help you become the best version of yourself in basketball.

04

LET'S GO

We are ready to support the path towards College and then the return to the Pro market.

05